

Fresh Unprocessed Whole Milk From Woodbridge Dairy Farm

Herd Lease Information

Our herd lease will supply you with Fresh Unprocessed Whole Milk in half gallon glass bottles. We sanitize and fill the bottles for you. We just ask that you completely wash and rinse the bottle of milk after use. We fill every morning for that shares pick up day. The Growshery House is open from 10am-9pm.

We take care of all of the animals on the farm, so that they are healthy and content. We test once a month for four pathogens: *Salmonella*, *E. coli* 0157:H7, *Campylobacter*, and *Listeria monocytogenes*. Once a year we test for Johne's and continue to be Johne's free. If anything shows up positive on a test, you will be notified.

There will be one week out of the year that you will not receive your share. We call this herd health week. We do this the week the market is closed around Christmas time. This allows us to deworm, check feet, test for Johne's, just to name a few things. The "Ladies of the Barn" require good care. We don't drink the milk during this time and we will not give it to you to drink either. This is a precautionary measure to insure safety.

Herd Lease Pricing*

Yearly ON FARM Herd Lease

- **One share** is equivalent to 2 gallons of milk per week, or 4 half gallon containers.
 - Price for one share in Glass containers is \$112.00 per month. This breaks down to \$5.00 for the lease, \$87.00 for the boarding fee and \$20.00 Glass maintenance per month.
 - Price for one share in Plastic containers is \$110.20 per month. This breaks down to \$5.00 for the lease, \$87.00 for the boarding fee and \$18.20 container cost per month.
- **Three Fourth share** is equivalent to 1.5 gallons of milk per week, or 3 half gallon containers.
 - Price for three fourth share in Glass containers is \$84.00 per month. This breaks down to \$3.75 for the lease, \$65.25 for the boarding fee and \$15.00 Glass maintenance per month.
 - Price for three fourth share in Plastic containers is \$82.65 per month. This breaks down to \$3.75 for the lease, \$65.25 for the boarding fee and \$13.65 container cost per month.
- **Half share** is equivalent to 1 gallon of milk per week, or 2 half gallon containers.
 - Price for a half share in Glass containers is \$56.00 per month. Break down is \$2.50 for lease, \$43.50 for boarding fee and \$10.00 Glass maintenance per month.
 - Price for a half share in Plastic containers is \$55.10 per month. Break down is \$2.50 for lease, \$43.50 for boarding fee and \$9.10 container cost per month.
- **Quarter share** is equivalent to 1/2 gallon of milk per week, or 1 half gallon containers.
 - Price for a quarter share in Glass containers is \$29.00 per month. Break down is \$1.25 for lease and \$22.75 for boarding fee and \$5.00 Glass maintenance per month.
 - Price for a quarter share in Plastic containers is \$28.55 per month. Break down is \$1.25 for lease and \$22.75 for boarding fee and \$4.55 container cost per month.
- **Glass maintenance** is for sanitization and new tops. There is a Glass maintenance fee of \$5.00 per container. Glass containers need to be returned every week. A returned container that is **not completely cleaned and free of milk residue**, you will be charged a **cleaning fee of \$10.00 per container**. (You should be willing to drink out of your returned bottle.) Lost, damaged containers or returned containers that are not WBD containers are **\$12.00 replacement cost**.
- **Plastic containers** are USA made, BPA free and recyclable. **No need to return plastic containers and they are 2 pounds lighter in weight than the glass container.** We can not reuse them. They can be washed and reused by you for many things, water containers, ice blocks for coolers, etc.
- **ON FARM herd lease is a year lease.** The cost to break the lease the first year will be the full years payment (lease, boarding and maintenance/container cost). Your milk should be picked up on your day. We know life happens so, you have 3 days to pick up your milk (day 1 is pick up day), on the 3rd day at 9pm

the milk is disposed of. Each day has a different color top on the glass containers and plastic containers have the date on the top, if you pick up on day 2 or 3 still only pick up milk with your day color top on glass container or date on plastic container.

Herd Lease Pricing*

Monthly Herd Lease -MI Milk Mail (Shipped or Deliver)

•**One share** is equivalent to 1 gallons of milk per week for 4 weeks, or 2 half gallon containers every week for 4 weeks.

- Price for lease: \$20 due are contract signing.
- Price for boarding and packaging: \$64 per month or \$16.00 per week.
- Price for shipping varies by location in Michigan: cost range has been \$22 to \$26 per week.
- Price for local delivery is \$15 per week. Local delivery will show up if available by zip code.

Herd Lease Payment

Payments options for On Farm are, cash, check, or credit card (credit card option has an extra fee of 5%). An invoice is sent once a month. We send these by email, paper copy by request only. The less paper, the greener we can be.

Payment option for Milk Mail is only online with credit card.

Glass container:

1 share= \$1344.00/year 3/4 share= \$1011.00/year 1/2 share= \$672.00/year 1/4 share= \$348.00/year

Plastic container:

1 share= \$1322.40/year 3/4 share= \$991.80/year 1/2 share= \$661.20/year 1/4 share= \$342.60/year

MI Milk Mail:

1 share cost range: \$144.00/month local delivery up to \$188.00/month shipping (shipping cost varies by location)

Herd Lease Signing

We believe it's very important to know your farm and farmer. We encourage you join us when we have our farm visits available, especially for the Yearly ON Farm Herd lease. All herd leases are signed electronically.